



Investing in a Sustainable Future

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Editor's Nest

"The basic task of leadership is to increase the standard of living and the quality of life for all stakeholders." — Stephen R. Covey, Author and Businessman.

In our previous issue, we discussed at length about Principle 3 of the SEBI mandated Business Responsibility and Sustainability Report (BRSR) which revolves around employee and worker well being. In this edition, we will analyse Principle 4 which mentions that "Businesses should respect the interests of and be responsive to all its stakeholders".

The first step to good stakeholder management is to understand who a stakeholder is. A stakeholder is anyone who has a vested interest in the company's activities and outcomes, and they could be from both the corporate sector as well from non-profit sectors. Thus, they would include employees, customers, suppliers, investors, community members, government bodies, etc who are key to a company's decision making and strategies. Successful organizations don't just talk to their audience, they engage with them. So, stakeholder engagement is like a two-way street where you listen to your supporters (and critics!), collaborate on solutions, and keep everyone informed. Let's understand the process better.

Step 1: Engagement Strategy - Set vision for future, and review past engagement.

Step 5: Action Plan -Identify opportunities from feedback, and plan next steps for follow-up and future engagement.

Step 4: Engagement -Connect through consultations, partnerships, emails/videos, website information, feedback surveys, etc. Step 2: Stakeholder Mapping - Define criteria for identifying and prioritising stakeholders.

Step 3: Preparation - Focus on long term goals, and determine logistics for the engagement.

Expert Speak

Implementing ESG: Three Essentials – Mr. Nowshir Mirza, Senior Independent Director.

ESG is another name for the relationship between a corporation and its stakeholders. Much has been written about measurement and reporting of ESG, but far less on how to implement it. Many years ago, we developed sophisticated systems to measure and report the impact on one stakeholder – the equity shareholder. These include pay-back period, IRR, DCF, L1, business valuations and IndAS. The equity provider holds all the powers over a corporation. The other stakeholders possess none. How then, can ESG be successfully introduced? There are three critical aspects:

RECOGNITION – Every decision in a company at every level should be justified not only financially but considering its impact on all stakeholders. For example, if L1 tenderer quotes the best commercial terms and provides the best quality, but if she exploits her workers or callously tramples on the environment, the decision to select her will need to justify ignoring these negatives. This will require managers to play God – managing trade-offs in a zero-sum game.

REWARD – Include select ESG targets in the measurement of variable compensation of the CEO and other senior managers. You will witness a magical enthusiasm for ESG which, till then, would have been a nuisance.

CULTURAL – As always, this is the hardest. Every employee would have, during his career, honed his skills to grow the top and bottom lines of his employer. That is what is considered a *successful* corporation. But society now demands *responsible* corporations. The measures must change. If growth remains one of them, it will need to be growth without the negative impacts on stakeholders.

The question to Boards now is, "How much profit are you willing to forego so that humans do not become extinct?"





Best Practices for Principle 4

The following are the major components covered by the SEBI mandated BRSR format, further supported by best industry practices:

| Commont | | Post Prosting |
|----------------|--------------|-----------------------------|
| Component | Company | Best Practice |
| Identification | Mahindra | Stakeholders are identified |
| of Key | Lifespace | on 3 key dimensions – |
| Stakeholders | Developers | importance and influence, |
| | Limited | physical proximity, and |
| | | dependency factor. |
| Engagement | Asian Paints | Comprehensive and |
| with | Limited | dedicated mapping of key |
| Stakeholder | | stakeholders, why they |
| Groups | | matter, their key concerns, |
| | | and engagement approach |
| | | (including frequency and |
| | | mode of engagement). |
| Stakeholder | Hindustan | Company's CSR and |
| Consultation | Petroleum | Sustainability |
| used in | Corporation | Development Committee |
| Company's | Limited | asks regular feedback from |
| ESG policies | | Strategic Business Unit, |
| and activities | | etc. |
| Addressing | Reliance | Capacity building of rural |
| concerns of | Industries | communities, increasing |
| Marginal/ | Limited | access to education and |
| Vulnerable | | health for women and |
| Stakeholder | | children, promoting quality |
| Groups. | | education through RF |
| | | schools, helping |
| | | marginalized communities |
| | | with disaster management. |

Did you know?

Vulnerable and Marginalised Groups refers to group of individuals who are unable to realise their rights or enjoy opportunities due to adverse physical, mental, social, economic, cultural, political, geographic or health circumstances. They are identified on basis of *gender* (women, transgender, etc.), *age* (children, elderly), *ethnicity* (caste, religion, tribe, etc.), *occupation* (displaced, migrant workers, etc.), and *disability*.

Ready, Set, Recap! A BRSR Quiz

We've been discussing at length about BRSR in each of our previous newsletters. Let's now test your knowledge on ESG, and the key principles of BRSR that we've covered so far!

- 1. How can a company ensure that it acts ethically and with integrity as per Principle 1 of BRSR?
 - a.) Establish a whistleblowing hotline for employees.
 - b.) Codify and implement a formal anti-corruption program.
 - c.) Integrate ethical considerations into decision making processes.
 - d.) All of the above.
- 2. Principle 2 of BRSR focuses on "businesses providing goods and services in a sustainable and safe manner". A company that manufactures electronics is looking to implement this Principle. Which of the following actions would be MOST aligned with Principle 2?
 - a.) Implement rigorous safety protocols to minimise workplace accidents during production.
 - b.) Design new products with a focus on longer lifespans, easier repairs, and energy efficiency.
 - c.) Increase product efficiency by using fewer but potentially more hazardous materials.
 - d.) Participate in various seminars and conferences focused on making electronics industry greener.

Principle 4 aligns with the following United Nation's Sustainable Development Goals:



Principle 4 also aligns with the following Integrated Reporting Capitals:





Quiz Answers: 1.d, 2.b

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